

## **Product Release Sales Plan**



**Trading Cards** 

February 20, 2014



- About the Brand
- Product
- Support Plan
- Launch Details



## **Wacky Packages Brand Overview**

- Wacky Packages has been providing hilarious product parody stickers for more than 40 years
- With a timeless sense of humor, Wacky Packages pokes fun at consumerism and favorite brands
- Each card is hand painted giving it a unique look which fans love











## Wacky Packages Goes Chrome!



# WACKY PACKAGES ORIGINAL SERIES

- The series that launched Wacky Packages
- Massive hit in the late 60's and early 70's
- Brand continues it's popularity today with collectors



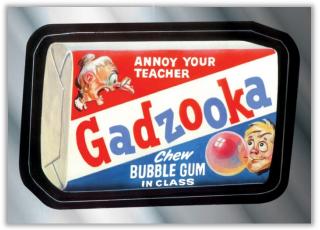
#### **TOPPS CHROME**

- Top selling Topps Sports card technology
- Premium metallic look rejuvenates heritage cards

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 Large variety of refractors adds to collectability





Wacky Packages Chrome (2014)



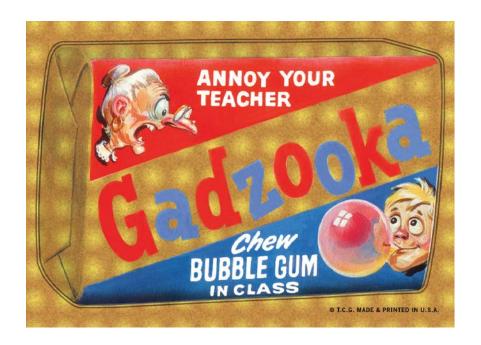
Original Series (1967)



Chrome Refractors (1996 – 1st product)



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## **Experience Wacky Packages Like Never Before**

1967 Series: The complete, original 1967 series that started the Wacky Packages craze

1973 Series 2: Continuing the success of the 1st series, the second series was packed full of laughs

1973 Series 3: The third 1973 series was filled with new parodies and was funnier than ever







<u>1967 Series 2</u> <u>1973 Series 2</u> <u>1973 Series 3</u>





## Fun parallels and new inserts to collect!

**<u>Standard Refractor</u>**: This refractor brings amazing new colors to the Chrome cards

Wacky Ads: A reprint of the complete 1969 Wacky Ads series

**Superfractor:** This ultra rare, 1 of 1 parallel will be a truly unique and fun card to collect

<u>Cutting Room Floor:</u> Unused concepts from the 70s series that have been completed and printed for the

first time

Where Are They Now: Vintage Wackys products are updated to reflect their current packaging design

Lost Wackys: Wackys that didn't make it into their original series get printed on Chrome







Standard Refractor

Wacky Ads

**Superfractor** 





## Valuable Hits for Collectors

**<u>Printing Plates:</u>** One of a kind printing plates from the base set

**Co-creator Autographs:** Wacky Packages co-creator Len Brown autographs on the base cards

**Redemption Cards:** Redemption cards for rare, uncut sheets of Wacky Packages Chrome

Buy Backs: Repurchased Wacky Packages from the 1967 Series, 1973 Series 2, and 1973 Series 3

**Chrome Framed Sketch Cards:** Original Wacky artist sketch cards in a Chrome frame











**Printing Plates** 

**Co-creator Autographs** 

Redemption Prizes:
Uncut sheets of
Wacky Packages Chrome

**Buy Backs** 

**Sketch Cards** 



## **Product Overview**



#### **Wacky Packages Chrome**

#### • 110 Chrome Cards to Collect!

- (44) Original 1967 Series
- (33) 1973 Series 2
- (30) 1973 Series 3
- (3) Checklist for each series

#### Variety of Refractors Provide Chase for Collectors

- Standard Refractor (1:2)
- Blue Border Refractor (1 of 50 per card) Hobby Only!
- Gold Border Refractor (1 of 25 per card) Hobby Only!
- Superfractor (1 of 1 per card)

#### • Inserts

- (36)Wacky Ads (1:3)
- (20) Cutting Room Floor (1:4)
- (10) Lost Wackys (1:6)
- (5) Where Are They Now (1:8)

#### Exciting Hits Add Value for Collectors

- Chrome Framed Sketch Cards
- Co-creator Autographs
- Redemption Cards
- Printing Plates
- Buy Backs



**Color Border Refractors** 



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# Leverage digital media and in-store marketing programs to generate awareness and drive sales

#### PR and fan outreach

- Media and blogger outreach with card collector and hobby focused media outlets for preview and set coverage
  - Timing: Q2-Q3 2014

#### Social Media

- Engage with the more than 17 thousand Facebook fans with regular posts
- Build set excitement with previews, polls, and downloadable content
- Leverage Wacky Packages Facebook Community to engage customers
  - Timing: Q2-Q3 2014





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## **Product Content: HOBBY CHANNEL**



In Store: 7/23/2014

#### **Product Mix**

SKU	SRP
Single Pack (4 Cards)	\$2.99
Hobby Box (24 packs)	\$71.99

#### **Hit Rates** (Single Packs)

Insert	Hit Rate
Buy Backs	75 total
Redemption Cards	50 total
Printing Plates	440 total
Co-creator Autos	1100 total
Sketch Cards	2000 total

#### **Inserts**

Insert	Hit Rate
Wacky Ads	1:3
Cutting Room Floor	1:4
Lost Wackys	1:6
Where Are They Now	1:8

#### Refractors

Refractors	Hit Rate (per pack)
Standard Refractor	1:2
Superfractor	1 of 1 per card

### **Only at Hobby Stores**

Refractors	Hit Rate (per pack)
Blue Border Refractor	1 of 50 per card
Gold Border Refractor	1 of 25 per card





## **Product Images: HOBBY CHANNEL**

## **Wacky Packages Chrome**

Product Line<sup>1</sup> In Stores: July 23, 2014



**L**PP5